# **Fitch**Ratings

#### **RATING ACTION COMMENTARY**

## Fitch Affirms ONIX Asigurari at IFS 'BB'; Outlook Stable

Fri 22 Sep, 2023 - 11:31 AM ET

Fitch Ratings - Frankfurt am Main - 22 Sep 2023: Fitch Ratings has affirmed ONIX Asigurari S.A.'s (ONIX) Insurer Financial Strength (IFS) Rating at 'BB' and Issuer Default Rating (IDR) at 'BB-'. The Outlooks are Stable.

The ratings of ONIX reflect its small scale and franchise compared with larger, more diversified insurers' and its weak risk-mitigation policies. These weaknesses are offset by ONIX's sound capitalisation and strong financial performance.

#### **KEY RATING DRIVERS**

Weak Company Profile: Fitch assesses ONIX's business profile as 'Least Favourable' compared with larger, more diversified peers' due to the company's small size and limited product diversification. In 2022, ONIX had EUR41 million in equity (2021: EUR37 million) and wrote EUR27 million in gross premiums (GWP; 2021: EUR31 million). Fitch assesses ONIX's business profile as its key rating weakness.

ONIX is a small Romanian-based non-life insurer that operates predominantly in Spain and, to a lesser extent, in Italy, Poland, Portugal, Greece and, since 2022, Romania. It focuses largely on surety business for medium-sized to large corporations operating predominantly in the construction and energy industries.

Lack of Reinsurance Protection: ONIX does not make use of reinsurance protection. We believe that this exposes the company's capital to large shocks, albeit supporting its strong profitability. We see the company's risk mitigants like, for example, its prudent underwriting policy and the use of counter-guarantees, as supportive of ONIX's rating.

Adequate Capitalisation, No Leverage: ONIX's sound capitalisation is reflected in an adequate credit exposure-to-equity ratio of 16% in 2022 (2021: 22%). Fitch categorised

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ONIX's guarantee portfolio as 'medium risk' due to the company's predominant focus on the civil engineering and renewable energy sectors in Spain and Italy. ONIX's Solvency II coverage ratio, calculated under the standard formula, was very strong at 272% at end-2022, up from 197% at end-2021, as a result of no dividend distribution and strong earnings in 2022. The absence of financial debt is a favourable rating factor.

**Strong Profitability:** Our assessment of ONIX's profitability is driven by the company's record of very profitable underwriting results, due to good underwriting discipline. This is reflected in a Fitch-calculated combined ratio of 62% at end-2022 (2021: 52%). Its net income return-on-equity (ROE) was very strong at 27% in 2022 (2021: 40%). We expect ONIX to continue to report very strong technical results. However, due to its small scale, net income is subject to potential volatility.

**Low Asset Risk:** Fitch views ONIX's investment and liquidity risk as low for the ratings. Exposure to Romanian sovereign debt (BBB-/Stable) was low at 0.1x shareholders' equity at end-2022 (2021: 0.8x), as the company invested the profits from matured Romanian bonds into term deposits.

The company holds a highly liquid portfolio, approximately 80% of which is invested in cash or term deposits with Spanish and Romanian banks, some of which are small and with a modest franchise. We consider term deposits held with small banks in our calculation of ONIX's risky assets-to-equity ratio. As a result, ONIX's risky assets ratio, which measures risky assets as a share of capital, was low at 19% at end-2022.

## **RATING SENSITIVITIES**

Factors That Could, Individually or collectively, Lead to Positive Rating Action/Upgrade:

--A strengthening in ONIX's risk-mitigation practices as manifested in, for example, greater reinsurance utilisation

--A significant improvement of ONIX's business profile through profitable growth and greater product diversification

Factors That Could, Individually or Collectively, Lead to Negative Rating Action/Downgrade:

--A weakening of ONIX's business profile driven, for example, by lower premium volumes

--Deterioration in ONIX's capital position, as manifested in a Solvency II coverage ratio of less than 120%

# REFERENCES FOR SUBSTANTIALLY MATERIAL SOURCE CITED AS KEY DRIVER OF RATING

The principal sources of information used in the analysis are described in the Applicable Criteria.

#### **ESG CONSIDERATIONS**

The highest level of ESG credit relevance is a score of '3', unless otherwise disclosed in this section. A score of '3' means ESG issues are credit-neutral or have only a minimal credit impact on the entity, either due to their nature or the way in which they are being managed by the entity. Fitch's ESG Relevance Scores are not inputs in the rating process; they are an observation on the relevance and materiality of ESG factors in the rating decision. For more information on Fitch's ESG Relevance Scores, visit

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#### **RATING ACTIONS**

ENTITY/DEBT \$	RATING 🖨	PRIOR \$
ONIX Asigurari S.A.	LT IDR BB- Rating Outlook Stable Affirmed	BB- Rating Outlook Stable
	LT IFS BB Rating Outlook Stable Affirmed	BB Rating Outlook Stable

#### **VIEW ADDITIONAL RATING DETAILS**

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## **APPLICABLE CRITERIA**

Insurance Rating Criteria (pub. 20 Jul 2023) (including rating assumption sensitivity)

## **APPLICABLE MODELS**

Numbers in parentheses accompanying applicable model(s) contain hyperlinks to criteria providing description of model(s).

Prism Factor-Based Capital Model, v1.8.0 (1)

#### **ADDITIONAL DISCLOSURES**

Dodd-Frank Rating Information Disclosure Form Solicitation Status Endorsement Policy

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ONIX Asigurari S.A.

EU Issued, UK Endorsed

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